

Jackie Skinner

From: Andrew Jellison <ajellison@votacall.com>
Sent: Wednesday, December 8, 2021 9:56 AM
To: Jackie Skinner
Subject: Tyler County-Votacall Cloud Phone Solution
Attachments: Tyler County-Votacall Cloud Phone Solution 12-8-21.pdf

Jackie,
I have attached a quote for your review. I included (85) users and (85) phones. As discussed, we can reuse some of your phone if you wish.

Your current expenses that I evaluated are:

ATT Office at Hand: \$1,820.75/month
Avaya: \$169.85/month
Hardware + support: \$120.00/month
Total: \$2,110.60/month

I believe you also must pay for analog lines that plug into the Avaya system that the tax assessors office so that would be an additional savings because we can eliminate those lines as well.

Votacall Proposed expenses:

Monthly user charges: \$1,735.00/month

You can purchase the equipment or finance:

Equipment Finance: \$418.56/month
Purchase Price: \$20,772.00

Please note a few items:

- Onsite installation, training & programming is included.
- Hardware warranty & 24x7 support is included.
- We can set the phone system up so you can see different lines (as you had in the past.)
- We handle any moves, adds, changes for the life of the relationship. We can teach you how to make changes, if you wish, but we are always there so you don't need to rely on any third party IT company to make changes.

Here is a link to our [Onboarding Process](#) that outlines our installation in detail. We believe a strong customer experience and it starts with the installation and training.

Please let me know if you have any questions.

Andrew Jellison
Director of Sales



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Votacall ONE
Cloud Phone System



THE CUSTOMER EXPERIENCE IS THE ONLY METRIC

Jackie Skinner
Tyler County Auditor
jskinner.aud@co.tyler.tx.us

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FIRST & FOREMOST
THANK YOU
FOR CONSIDERING US!

Here at Votacall, the phrase "customer experience" is much more than a marketing term – it is the standard by which we measure our progress each day. While we offer best-in-class features and enterprise-grade functionality, our ability to understand the needs of your business is what truly sets us apart.

With each and every Votacall customer, our goal is to provide a cost-effective, reliable and robust phone solution that exceeds expectations today and can grow with the business tomorrow.

We appreciate the opportunity to show you and your business that there is VoIP and then there is Votacall.

Sincerely,



Andy DeAngelis
Chief Operating Officer

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THE CUSTOMER EXPERIENCE IS THE ONLY METRIC



PROPOSAL

Customer

Jackie Skinner
Tyler County Auditor

Solution

Votacall ONE
Cloud Phone System

Term

3 years

Quote Number

87291

Quote Date

December 8th, 2021

Quote Expires

December 22nd, 2021

Sales Executive

Andrew Jellison
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(781) 693-0634

Votacall

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Votacall ONE

Fully Managed Business VoIP Solution with 24x7 U.S. based support

Cloud Phone System	QTY	EA	MONTHLY
Solution Services 3 Year: Votacall ONE Solution Services 3 Year: Group Solution Features and Functionality	1	\$ 35.00	\$ 35.00
Votacall ONE 3 GEM: Standard User Features plus Advanced Mobility Teams Integration Unlimited Usage	85	\$ 20.00	\$ 1,700.00
DESCRIPTION	QTY	EA	TOTAL
Yealink SIP-T54W HD Phone: Yealink SIP-T54W 4.3" Color LCD Screen 10 Line Keys Bluetooth GigE WiFi	85	\$ 223.20	\$ 18,972.00
Installation & Setup: Solution Design and On Site Installation	1	\$ 1,800.00	\$ 1,800.00

Equipment & Install (taxes not included) <i>Option 1: One time fee</i> <i>Option 2: 60 Month Finance</i>	\$ 20,772.00	OR	\$ 418.56/mo
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vONE Recurring Monthly Charge <i>Monthly Charge (taxes & surcharges not included)</i>	\$ 1,735.00/mo
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Terms & Conditions

The VoIP Services Agreement ("Agreement") is between Votacall, Inc. ("Votacall") and the customer ("Customer") for the term specified in the MRC Breakdown of this agreement. By signing this Agreement, electronically or otherwise, Customer (a) acknowledges and accepts the Votacall One online Terms of Service; and (b) represents and warrants that: (i) Customer representative has the right, power, and authority to enter into this Agreement legally binding the organization, government institution or any other legal entity to these terms.

Authorized Signature

Type/Printed Name & Title

Date



Solution Highlights

The Votacall ONE Cloud Phone System was designed, packaged & priced to deliver high impact functionality and tangible value to our diverse client base. ONE license that meets the needs of todays high touch organizations, from sales to support and call centers - and everyone in between.



mobility

Mobility your way. Want an App for your iPhone or Android device? We have one. Want to turn your tablet into a business communication tool? You can. Need your laptop to also be a your phone? No Problem!



voicemail to email

Access your voicemail anytime and anywhere right in your email to ensure that you are never playing catch up.



Voice Enabled Assistant

Votacall Voice Enabled Assistant allows users to call fellow employees just by saying their name. Activate your IVR Auto Attendant to let your customers experience the value!



business continuity

We create custom Business Continuity & Disaster Recovery plans for each Votacall client to ensure that your customers can always get to you.



24x7 support

Votacall is a fully managed service which means we are always here for you. Our U.S. based Support Team is available 24x7 to address your communication needs



Implementation

Everything we do is considered "White Glove" including implementation. Our expert Project Managers and Field Engineers will ensure a seamless transition



unlimited usage

No more Local & Long Distance phone bills! Enjoy unlimited usage and predictable, all-inclusive monthly communications billing.



Teams Integration

Votacall GO! Teams makes Microsoft Teams more than an internal tool, it makes Teams a complete business voice solution!



Feature Spotlight



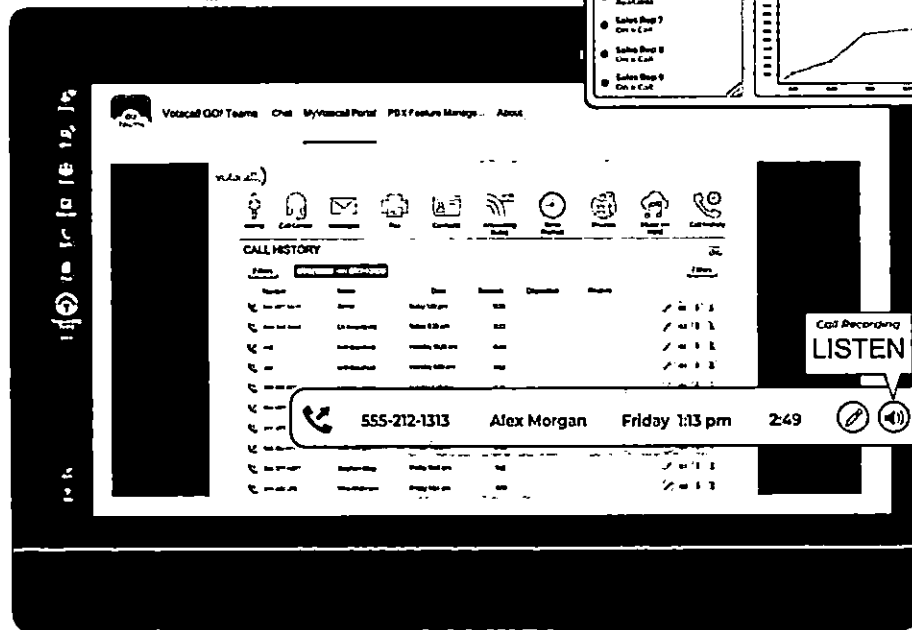
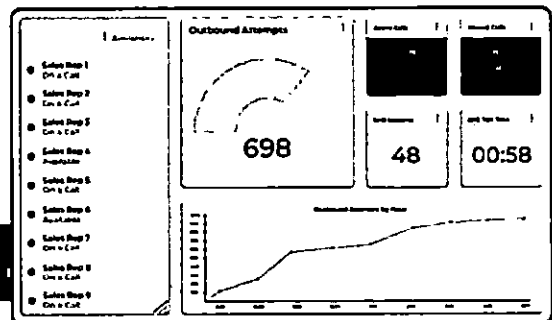
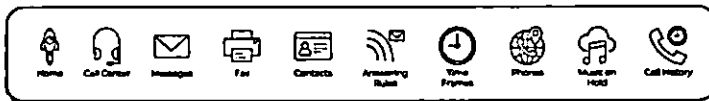
We love Microsoft Teams!
It is a tremendous internal collaboration tool.
What if it was more than an internal tool?
What if Teams could be more, do more?

What if Teams could be your complete business voice suite for internal and external communications?

It can with Votacall GO! Teams.

Votacall GO! Teams combines the power of Microsoft Teams with Votacall's reliable, resilient and robust Cloud Phone System.

Backed by Votacall's award winning 24x7 managed service, Votacall GO! Teams will upgrade your experience.



Name	Extension	Time	Duration	Notes	Actions
John	555-212-1313	10/10/2018 10:00 AM	00:01		
John	555-212-1313	10/10/2018 10:01 AM	00:01		
John	555-212-1313	10/10/2018 10:02 AM	00:01		
John	555-212-1313	10/10/2018 10:03 AM	00:01		
John	555-212-1313	10/10/2018 10:04 AM	00:01		
John	555-212-1313	10/10/2018 10:05 AM	00:01		
John	555-212-1313	10/10/2018 10:06 AM	00:01		
John	555-212-1313	10/10/2018 10:07 AM	00:01		
John	555-212-1313	10/10/2018 10:08 AM	00:01		
John	555-212-1313	10/10/2018 10:09 AM	00:01		
John	555-212-1313	10/10/2018 10:10 AM	00:01		
John	555-212-1313	10/10/2018 10:11 AM	00:01		
John	555-212-1313	10/10/2018 10:12 AM	00:01		
John	555-212-1313	10/10/2018 10:13 AM	00:01		
John	555-212-1313	10/10/2018 10:14 AM	00:01		
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John	555-212-1313	10/10/2018 10:59 AM	00:01		
John	555-212-1313	10/10/2018 11:00 AM	00:01		

Call Recording LISTEN

Call Information NOTES

The Customer Experience is the only Metric